

EMANY

ELEVATOR MANUFACTURERS' ASSOCIATION OF NEW YORK, INC.
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VIA FAX and Overnight Mail

F. JAMES WALKER, JR.
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201-836-7290

March 21, 2005

Ray Hernandez, President
Local 1, IUEC
47-24 27th Street
Long Island City, NY 11101

Dear Ray:

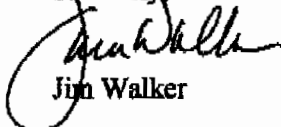
This will confirm the conversation that you and I had on Friday, March 18.

You have advised me that Local 1 and its members are eager to see a resumption of negotiations and a resolution of this labor dispute. We too, would like to see the matter resolved as early as possible. However, since even before the collective bargaining agreement expired on March 17, Local 1 and its members have been engaged in an unlawful course of conduct including threats, intimidation, violence and sabotage. Let me assure you that this activity, which already has been made the subject of an unfair labor practice charge filed with the National Labor Relations Board as well as criminal complaints filed with various law enforcement agencies, is not the way to get us back into negotiations. You are the chief elected official of this union. The conduct of your members reflects your leadership. The time has come for Local 1 to disavow this conduct; to get the word out to your members that their conduct is not productive, must stop immediately and will be dealt with most severely.

Furthermore, you have given us absolutely no reason to believe that Local 1 has modified its position on any of the very important issues that have kept us from reaching an agreement. Again we too are hopeful that an early resolution of our differences is possible, but at this point in time, in these circumstances, it is hard to imagine that it would be fruitful to return to the bargaining table right now.

If you have any questions concerning EMANY's position (or the position of its members) please do not hesitate to contact me.

Sincerely,



Jim Walker