Local One



International Union of Elevator Constructors

of New York and New Jersey - (AFL-CIO)

47-24 27th Street, Long Island City, New York 11101

Phone: (718) 767-7004 - FAX: (718) 767-6730



March 25, 2005

Mr. E. James Walker, Jr. Elevator Manufacturers Association of New York, Inc. P O box 119 Teaneck, NJ 07666

Dear Jim:

I have your telefaxed communication of March 24, 2005 in which you repeat the same comments you have made in previous letters.

I had previously advised you that this Union has not engaged in any threats, intimidation, sabotage or violence. You appear to operate under the theory that if one repeats a lie frequently enough, someone is bound to believe it. Your allegations and statements are totally incorrect, and I suggest that you cease making claims which are clearly wrong.

Unfortunately, your employers have created the current situation. Your employers refused to permit members of our Union to continue to work and insisted on locking out our members and replacing them with supervisors from all over the country who obviously cannot provide to your customers and to the general public the continued safe operating condition of elevators and escalators. Your employers have lost contracts and business because of your failure to recognize the realities of the current situation and because of the failure of you and your employers to bargain in good faith for the purpose of reaching agreement upon the terms of a new contract.



I trust that when negotiations resume you and your employers will back away from the pigheaded approach you have taken to date and that you and your employers will accept the reality of the current situation. You may rest assured that this Union has not engaged in any of the conduct referred to in your letter of March 24, 2005. It is our objective to return to collective bargaining and to persuade you and your employers of the wisdom of agreeing upon the terms of a new collective bargaining contract so that our members may return to work and your members may seek and regain the business which they have lost.

Sincerely,

Raymond Hernandez

President-Business Manager